

MARITIME INDUSTRY SUPPORT



project experts

CARNEADES



CARNEADES PROJECT SERVICES GMBH
#SMARTHEADSSTRONGPARTNER

CARNEADES – YOUR TRUSTED SERVICE PROVIDER IN THE OFFSHORE AND MARITIME INDUSTRY



4
Continents



10+
Countries

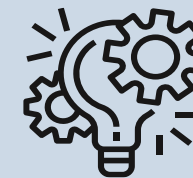


20+
Specialists

100%
Independent



10+ BnEUR
Negotiated Contract Value



23+
Projects



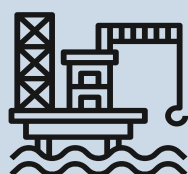
2014
Started with the first
round of Offshore Wind
Farms in Germany



6+GW
in long term
assignments



12+GW
in short term
assignments



>100
Public/Inhouse trainings
for the Offshore Industry



28
Regular team trainings
(Carneades Colloquium)

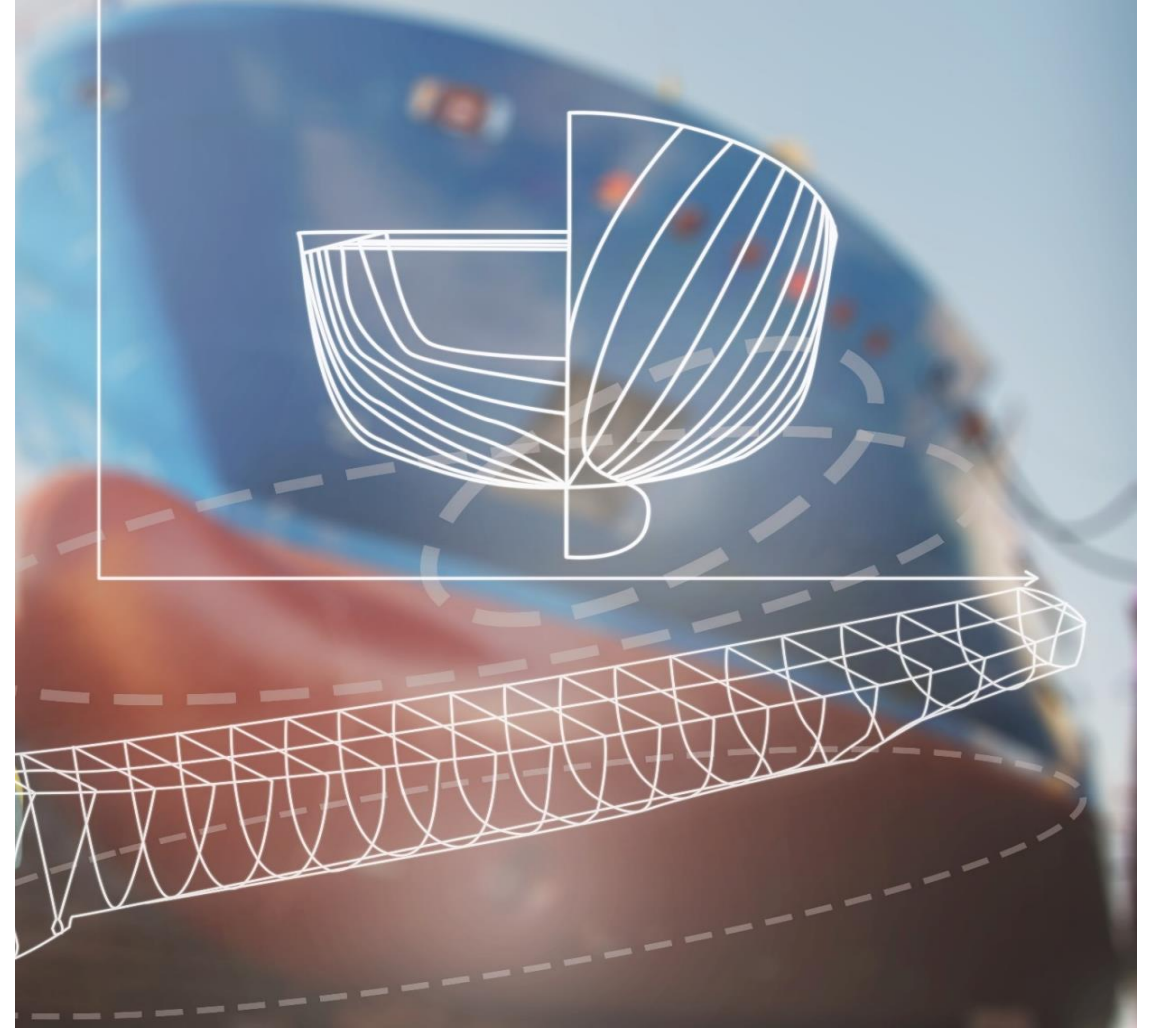
OFFSHORE VESSELS

- We draft and provide full support for offshore vessel charterparties and bareboat charters, support your teams which includes the interplay between a charterparty's typical regulation (e.g. BIMCO) with for example FIDIC-based project conditions.
- Our experienced team can also assist with newbuilds and refits of special purpose vessels as well as the construction of spreads to enable cable installation, in particular with the handling of contracts with shipyards and other suppliers.
- We are equipped with know-how that will be of real added value to your project, whilst ensuring your company's obligations fulfilment under its offshore installation contracts.



FULL SUPPORT WITH SHIPBUILDING AND REFIT PROJECTS

- Our shipbuilding experience is deeply rooted on years of working within, for and on the other side of the table from shipyards and comprises the negotiating, drafting, and amending of building contracts for vessels (from offshore vessels to superyachts and drill ships etc.), extending over refits as well as spread and convertible cable installation structures on OSVs.
- This includes contract, claim and risk management processes in connection with a build or refit project, in particular aspects concerning late delivery, late payment, securities, where minor changes can have a substantial impact in terms of technical, commercial and planning side of the project.
- Next to managing internal and external stakeholders throughout all design, technical and construction phases of the build/refit, we also support clients during the warranty/operation and maintenance period of the vessels.





SALE AND PURCHASE & FINANCING

- We have a wide range of experience with ship sale and purchase transactions, including related register works, permits, and/or mortgage releases and so forth in connection with:
 - newbuilds
 - superyachts / yachts
 - commercial ships
 - for purpose of recycling
- Our team's expertise furthermore extends across a range of (re)financing of ships and yachts.



#SMARTHEADS

- Marcia brings over fifteen years of experience in Oil & Gas, Shipping and Wind Energy (Stephenson Harwood, HFW and Subsea7).
 - she has negotiated and drafted charterparties of offshore vessels (both for Oil & Gas E&P and Offshore Wind).
 - she has also negotiated with shipyards the refit and repair of vessels and drafted contracts related to the design and installation of reversible conversions to offshore vessels for cable installation.
- Daniel has over eight years of first hand legal experience in the shipbuilding industry, working as a lawyer for the German shipyard in northern Germany, and for Ince & Co Hamburg, with responsibility inter alia for:
 - complex shipbuilding, design, and other subcontracted design and construction contracts, as well as the relevant claims and risk management thereof (superyachts and navy vessels; newbuilds and refits).
 - ship & corporate finance, M&A, as well as sale & purchase.



MARCIA VIEIRA-ROYLE

Contract Manager | lawyer



DANIEL SMITH

Contract Manager | lawyer



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Managing Partner



**"TRUST AND DEPENDABILITY
ARE THE PILLARS OF OUR CONSULTING SERVICES."**